

# Solution to Exchanges 7.3 Puzzle: Product Adoption in a Social Network

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Two correct solutions were submitted to the puzzle in SIGecom exchanges given at [http://www.sigecom.org/exchanges/volume\\_7/3/PUZZLE.pdf](http://www.sigecom.org/exchanges/volume_7/3/PUZZLE.pdf). Both of these solutions are listed below. The first is by Aneesh Sharma, the second by Sicco Verwer.

## Solution 1

Let  $B_i$  denote the expected number of  $B$  adoptors after  $i$  agents have made their adoption decisions. We are interested in computing  $B_n/n$ . First, we observe that  $B_1 = p_0$  as the first agent can only adopt  $B$  if she is a  $B$  fanatic. Further, we observe that for any  $i > 1$ :

$$B_{i+1} = \left(p_0 + \frac{B_i}{n}p_1\right)(B_i + 1) + \left(1 - p_0 - \frac{B_i}{n}p_1\right)B_i$$

This is because the expected number of agents go up by 1 only if either agent  $i + 1$  is a  $B$  fanatic or if the agent that  $i + 1$  has chosen to admire has already chosen to adopt  $B$  (with probability  $B_i/n$ ). In the remaining cases, the expected number of agents remain the same. Now, we can simplify the above equation to get:

$$B_{i+1} = p_0 + \left(1 + \frac{p_1}{n}\right)B_i$$

We can telescope this sum starting with  $B_1$  to get:

$$B_{i+1} = p_0 \left(1 + \left(1 + \frac{p_1}{n}\right) + \dots + \left(1 + \frac{p_1}{n}\right)^i\right)$$

Summing the series for  $i = n - 1$  and using the approximation  $(1 + x/n)^n \approx e^x$  for large  $n$ , we have the quantity of interest as:

$$\frac{B_n}{n} \approx \frac{p_0}{p_1} (e^{p_1} - 1)$$

## Solution 2

Like the previous solution, we obtain:

$$B_{i+1} = p_0 + \left(1 + \frac{p_1}{n}\right)B_i$$

However, we write out this sum as:

$$B_n = p_0 \left(n + a_n \cdot \frac{p_1}{n} + b_n \left(\frac{p_1}{n}\right)^2 + c_n \left(\frac{p_1}{n}\right)^3 \dots\right)$$

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Now we only need to find the values for  $a_n, b_n, c_n, \dots$ . Here  $a_n$  stands for the number of times that  $p_0 \cdot p_0/n$  occurs in  $B_n$ . This is equal to the number of times that  $p_0 \cdot p_0/n$  occurs in  $B_{n-1}$  plus the number of times that  $p_0$  occurs in  $B_{n-1}$ . Thus:

$$a_n = a_{n-1} + (n - 1)$$

Similarly for  $b_n, c_n, \dots$ :

$$b_n = b_{n-1} + a_{n-1}$$

$$c_n = c_{n-1} + b_{n-1}$$

...

Except the first few values, these recursions form the triangular, tetrahedral, pentagonal, etc. numbers. Solving these recursions results in the following sets of equations:

$$a_n = \frac{1}{2}n(n+1)$$

$$b_n = \frac{1}{6}n(n+1)(n+2)$$

$$c_n = \frac{1}{24}n(n+1)(n+2)(n+3)$$

...

For  $n$  goes to  $\infty$ , these numbers can be used to rewrite the final result  $B_n/n$  as:

$$\frac{B_n}{n} \approx p_0 \left( 1 + \frac{p_1}{2} + \frac{p_1^2}{6} + \frac{p_1^3}{24} \dots \right)$$

The sequence  $f(x) = 2, 6, 24, \dots$  is equal to  $f(x) = (x+2)!$ , thus:

$$\frac{B_n}{n} \approx p_0 \left( 1 + \sum_{i=2}^{\infty} \left( \frac{p_1^{i-1}}{i!} \right) \right)$$

Using  $e^x = \sum_{i=0}^{\infty} (x^n/n!)$ , we obtain:

$$\frac{B_n}{n} \approx p_0 \left( 1 + \frac{1}{p_1} \sum_{i=2}^{\infty} \left( \frac{p_1^i}{i!} \right) \right)$$

$$\frac{B_n}{n} \approx p_0 \left( 1 + \frac{1}{p_1} \left( \sum_{i=0}^{\infty} \left( \frac{p_1^i}{i!} \right) - 1 - p_1 \right) \right)$$

$$\frac{B_n}{n} \approx p_0 \left( 1 + \frac{1}{p_1} (e^{p_1} - 1 - p_1) \right)$$

$$\frac{B_n}{n} \approx \frac{p_0}{p_1} (e^{p_1} - 1)$$